

**UNAUDITED FINANCIAL STATEMENTS
FOR THE PERIOD ENDED MARCH 31, 2018**

INCOME STATEMENT

FOR THE THREE MONTHS ENDED MARCH 31, 2018

	2018 Ghc'000	2017 Ghc'000
Investment income	60,498	26,719
Net investment income	60,498	26,719
Gross insurance premium revenue	140,137	121,740
Insurance premium ceded to reinsurers	(24,117)	(24,330)
Net premium written	116,020	97,410
Unearned premiums	(11,694)	(10,423)
Net insurance premium revenue	104,326	86,987
Other income	5,917	6,709
Net income	170,741	120,415
Insurance benefits and claims	(52,444)	(47,133)
Change in insurance contract liabilities - Life fund	(53,961)	(25,869)
Net benefits and claims	(106,405)	(73,002)
Operating expenses	(35,043)	(25,919)
Commission expense	(16,808)	(13,062)
Net finance cost	(1,607)	-
Net expenses	(159,863)	(111,983)
Profit before national fiscal stabilisation levy and income tax	10,878	8,432
National fiscal stabilisation levy	(810)	(559)
Income tax expense	(459)	(366)
Profit for the period	9,608	7,507
Attributable to:		
Owners of the parent	3,725	2,702
Non-Controlling Interest	5,883	4,805
	9,608	7,507
Earnings per share for the profit attributable to equity holders of the Company during the period		
Basic (GHC per share)	0.028	0.020

STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31, 2018

	2018 Ghc'000	2017 Ghc'000
ASSETS		
Property and equipment	43,558	39,240
Intangible Assets	1,112	707
Investment properties	218,549	178,446
Deferred tax assets	10,192	2,597
Investment securities	671,709	462,915
Inventories	296	260
Loans and receivables	30,856	25,046
Deferred acquisition costs	10,048	3,012
Due from re-insurers	19,674	17,198
Current income tax assets	767	137
Cash and bank balances	129,411	130,918
Total assets	1,136,172	812,085
EQUITY AND LIABILITIES		
Capital and reserve		
Stated capital	37,268	37,268
Contingency reserve	34,630	26,739
Other reserves	2,584	1,170
Income surplus account	149,518	173,372
Non-controlling interest	94,387	87,132
Total equity	318,387	325,681

THE GROUP

	2018 Ghc'000	2017 Ghc'000
Investment income	60,498	26,719
Net investment income	60,498	26,719
Gross insurance premium revenue	140,137	121,740
Insurance premium ceded to reinsurers	(24,117)	(24,330)
Net premium written	116,020	97,410
Unearned premiums	(11,694)	(10,423)
Net insurance premium revenue	104,326	86,987
Other income	5,917	6,709
Net income	170,741	120,415
Insurance benefits and claims	(52,444)	(47,133)
Change in insurance contract liabilities - Life fund	(53,961)	(25,869)
Net benefits and claims	(106,405)	(73,002)
Operating expenses	(35,043)	(25,919)
Commission expense	(16,808)	(13,062)
Net finance cost	(1,607)	-
Net expenses	(159,863)	(111,983)
Profit before national fiscal stabilisation levy and income tax	10,878	8,432
National fiscal stabilisation levy	(810)	(559)
Income tax expense	(459)	(366)
Profit for the period	9,608	7,507
Attributable to:		
Owners of the parent	3,725	2,702
Non-Controlling Interest	5,883	4,805
	9,608	7,507
Earnings per share for the profit attributable to equity holders of the Company during the period		
Basic (GHC per share)	0.028	0.020

THE GROUP

	2018 Ghc'000	2017 Ghc'000
Property and equipment	43,558	39,240
Intangible Assets	1,112	707
Investment properties	218,549	178,446
Deferred tax assets	10,192	2,597
Investment securities	671,709	462,915
Inventories	296	260
Loans and receivables	30,856	25,046
Deferred acquisition costs	10,048	3,012
Due from re-insurers	19,674	17,198
Current income tax assets	767	137
Cash and bank balances	129,411	130,918
Total assets	1,136,172	812,085

	2018 Ghc'000	2017 Ghc'000
Liabilities		
Deferred tax liabilities	2,139	2,535
Life fund-insurance contract liabilities	486,365	363,589
Unearned premiums and unexpired risk provision	44,906	41,723
Outstanding claims	30,052	14,200
Loans and borrowings	69,978	49,458
Trade and other payables	63,479	44,435
Policy holder retention scheme	1,259	-
Deferred commission income	5,621	1,421
Due to re-insurers	19,627	12,650
Due to related parties	90,514	332
Current tax liabilities	3,845	4,452
Total liabilities	817,785	534,795
Total equity and liabilities	1,136,172	860,476

STATEMENT OF CHANGES IN EQUITY

	2018 GH c'000	2017 Ghc'000
At 1 January	308,779	318,174
Profit for the period	9,608	7,507
Total comprehensive income	9,608	7,507
At MARCH 31	318,387	325,681

STATEMENT OF CASH FLOWS

FOR THE THREE MONTHS ENDED MARCH 31, 2017

THE GROUP

	2018 GH c'000	2017 Ghc'000
Cash flows from operating activities		
Cash generated from operations	28,787	20,299
Investment income received	64,477	27,403
Current Income tax paid	(2,144)	(1,817)
National fiscal stabilisation levy paid	(1,199)	(814)
Net cash generated from operating activities	89,921	45,071
Cash flows from investing activities		
Purchase of equity securities	(42,723)	(32,374)
Net purchase of unlisted debt securities	(59,985)	(13,186)
Acquisition of investment property	(1,286)	(2,209)
Acquisition of property and equipment	(5,669)	(3,015)
Proceeds from sale of property and equipment	-	275
Purchase of intangible assets	(57)	-
Net increase in cash used in investing activities	(109,720)	(24,137)
Cash flow from financing activities		
Net movement in loans and borrowings	1,607	9,033
Net cash used in financing activities	1,607	9,033
Net increase/ (decrease) in cash and cash equivalents	(18,193)	(29,967)
Cash and Cash equivalents at beginning of year	147,603	100,951
Cash and cash equivalents at end of period	129,410	130,918

Martin Eson-Benjamin
DIRECTOR

Keli Gadzekpo
GROUP CHIEF EXECUTIVE OFFICER

COMMENTARY

Net Insurance premium grew by 20% driven by 21% growth in Life Insurance premiums and 16% growth in General Insurance premiums. These are expected to improve further as strategies put together for the year begin to translate into incomes. Overall, Net Income grew by 41% influenced by over 100% increase in Investment Income. Equity values appreciated significantly reflecting the over 30% growth in the GSE Stock Index at the end of Q1 2018.

Total Expenses also grew by 41% impacted by a 108% increase in Actuarial Liability which resulted from some revision to assumptions to reflect current conditions.

Profit after tax was in line with top line growth at 49%

Total Assets went up by 32% due to significant increases in Equity Values as a result of value appreciation.

Net cash generated from operating activities also improved significantly due to improvements in Investment incomes and cash generated from operations.